Alibaba.com Gold Plus Supplier



Assessment Report

Presented to

Shenzhen Yi Fu Long Trade Development Co., Ltd.

深圳市亿富隆贸易发展有限公司

Gold Supplier & Assessed Company	Self-owned U Wholly Owned Shareholder/Partner
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner
Company Address	Room 1803, Building 1, Pengyi Garden, Bagua 1st Road, Futian District, Shenzhen City, Guangdong Province, China
City / Country:	Shenzhen / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	yflbag
Gold Supplier Company Name:	Shenzhen Yi Fu Long Trade Development Co., Ltd.
Contact Person:	Mr. Jackie Wang
Phone Number:	0086-13632981825
Fax Number:	0086-769-82009363
Email:	Jackie@sealock.com.hk
Website Address (URL):	http://yflbag.en.alibaba.com

Service Provided by SGS Report No.: 18079126_T







Report Number:	18079126_T		
Date of Assessment:	01/Sep./2018	Report Date:	01/Sep./2018
Assessor's Name:	Scott Chen	Validity Period:	02/Sep./2018 01/Sep./2019
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

Important Notes:

SGS's Disclaimer:

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of SGS contain liability limitation provisions.

Alibaba.com's Disclaimer:

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.

Report No:	18079126_T	Report date:	01/Sep./2018	Assessed By	Scott Chen		
CONFIDENTIA	L	All Rights Res	served			Page No:	2 of 18



Contents

Section 1: Company Overview5
1.1 Legal Validity5
1.2 Company Building Information5
Section 2: Human Resources6
2.1 Company Chart6
2.2 Employee Headcount6
2.3 Management6
Section 3: Current Export Situation7
Section 4: Export Business Capacity8
4.1 Market Distribution (Previous 12 Months)8
4.2 Main Clients
Section 5: Quality Assurance9
5.1.1 Quality Management System Certification9
5.1.2 Product Certification
5.2 Testing Report9
5.3 Supplier Management9
5.4 After Sales Service10
Section 6: R & D Capacity11
6.1 Current Situation11
6.2 R&D Real Case Description12
6.3 Design Process
6.4 Design Devices
Section 7: Company Development / Expansion Plans13
Section 8: Certification & Photos14
Section 9: Company and Product Samples15
Section 10: Competitive Advantages17
10.1 Product Group Capacity17

Report No:	18079126_T	Report date:	01/Sep./2018	Assessed By	Scott Chen		
CONFIDENTI	4 <i>L</i>	All Rights Re	served			Page No:	3 of 18



Alibaba.com Gold Plus Supplier Assessment Report

10.2 Real Case for Lower MOQ & Lead Time	17
10.3 Real Case for Large Contract & Lead Time	17
10.4 Overseas After Sales Service Capacity(N/A)	18
10.5 After-sales service capacity	18

	port date: 01/Sep./2018 Assessed	d By Scott Chen	
CONFIDENTIAL AII F	Rights Reserved	Page	No: 4 of 18



Section 1: Company Overview

Company Overview			
1.1 Legal Validity	-	-	-
Does the company have a valid	🖂 Yes 🗌 No	Business License	9144030073415163
business license?		Number:	3U
Year Established:	13/Dec./2001	Validity Period:	13/Dec./2001
	13/Dec./2001		13/Dec./2051
Export Experience:	16	Industry	16
		Experience:	10
Registered Address:	Room 1803, Building 1, Pengyi	Garden, Bagua 1st Ro	oad, Futian District,
	Shenzhen City, Guangdong Pro	ovince, China	
Company Address:	Room 1803, Building 1, Pengyi	Garden, Bagua 1st Ro	oad, Futian District,
	Shenzhen City, Guangdong Pro	ovince, China	I
Annual review conducted by			Market Supervision
the Industrial & Commercial	🛛 Yes 🗌 No	Reviewed By:	Administrative of
Bureau?		Ronou by:	Shenzhen
			Municipality
Registered Capital:	RMB 500,000		
Corporate Representative:	Ms. Shuning Wang		
Industry:	Sports & Leisure Bags		
	Private Owner	Public Company	Joint Venture
Type of Ownership:			
		Sole Proprietorship	
Products /Service:	Cool Bag, Dry Bag, Backpack,	Phone & MP3 Bag, Du	ffel Bag
1.2 Company Building Information	on		
Certification Type:			
Land Certification Real	<u>a</u>	e Agreement 🗌 Fa	actory Officer Claimed
Office Size:	<u>67 m²</u>		
Office Size.	<u> </u>		

Report No:	18079126_T	Report date:	01/Sep./2018	Assessed By	Scott Chen		
CONFIDENTIAL	L	All Rights Res	served			Page No:	5 of 18



Section 2: Human Resources

Human Resourc	es						
2.1 Company Ch	nart						
			GM				
					-		
			Sales Dept.				
2.2 Employee He	eadcount						
Departme	nt Name	Full	Time Employee(s)	Part-Time Employ	ee(s)	Total
GM		1			0		1
Sales Dept.		6			0		6
	Total Number:	7			0		7
2.3 Management	t						
Department	Name		Title		Education	-	s) in Current Company
Confidential	Confidential		Confidential	Conf	idential	Confic	lential

	18079126_T	Report date:	01/Sep./2018	Assessed By	Scott Chen		
CONFIDENTIAL		All Rights Res	served			Page No:	6 of 18



Section 3: Current Export Situation

Current Export Situation								
There is/are 6	foreign tra	adii	ng employee	e(s) in the co	ompany.			
Working Experience	Headcount		Accep Langu		Listening & Speaking	Reading & Writing		
Over 30 Years	0		English		Yes	Yes		
21-30Years	0		N/A		N/A	N/A		
11-20 Years	0		N/A		N/A	N/A		
6-10 Years	1		N/A		N/A	N/A		
2-5 Years	5		N/A		N/A	N/A		
Less than 2 years	0		N/A		N/A	N/A		
Does the company have a v	alid export licens	se?	>	Yes	🛛 No	I		
Export License Registratio	n No.:		1	N/A				
Total Revenue (Previous	Year):		(Confidential				
Total Export Revenue (Prev	vious Year):		(Confidential				
Estimated Export Revenue	(Current Year):		(Confidential				
Trade Agents Employed Ov	verseas:		[Yes	🛛 No			
Nearest Port:			:	Shenzhen Port				
Accepted Payment Terms			[☐ FOB ☐ CIF ☐ EXW ☐ CFR				
Accepted Payment Type:				□ L/C □ T/T □ Credit Card □ Cash □ West Union □ Money Gram □ Paypal □ Moneybooker				
Average lead time from pro-		nat	tion to produ					
	Category				um	Unit		
Cool Bag				75		Days		
Dry Bag				75		Days		
Backpack				75		Days		
Phone & MP3 Bag				75		Days		
Duffel Bag			7	75		Days		
Average Sampling Time						_		
	Category			Lead Time				
Cool Bag				15 Days				
Dry Bag				15 Days				
Backpack				15 Days				
Phone & MP3 Bag				15 Days				
Duffel Bag	•			15 Days				
The Shortest Sampling Tim					Chartest			
Cool Bag	Category			15 Days	Shortest L			
Report No: 18079126_T CONFIDENTIAL	Report date: 01 All Rights Reserv		ep./2018	Assessed By	Scott Chen	Page No: 7 of 18		



Section 4: Export Business Capacity

Export Business Cap 4.1 Market Distribution		is 12 Months)				
Market		Main Product(s)	Rever	ue (USD)	Total Revenue (%)	
North Annoving	Cool B	Bag, Dry Bag, Backpack,		antial	10	
North America	Phone	& MP3 Bag, Duffel Bag	Confidential		40	
South America	Cool B	ag, Dry Bag, Backpack,	Confid	antial	1	
South America	Phone	& MP3 Bag, Duffel Bag	Conna	ential	1	
Footorn Furana	Cool B	ag, Dry Bag, Backpack,	Confid	ontial	4	
Eastern Europe	Phone	& MP3 Bag, Duffel Bag	Conna	ential	4	
Southeast Asia	Cool B	ag, Dry Bag, Backpack,	Confid	ontial	10	
Southeast Asia	Phone	& MP3 Bag, Duffel Bag	Cornia	entia	10	
Africa	N/A		0		0	
Oceania	Cool B	ag, Dry Bag, Backpack,	Confid	ontial	2	
Oceania	Phone	& MP3 Bag, Duffel Bag	Cornia	ential	2	
Mid East	N/A		0		0	
Eastern Asia	Cool B	ag, Dry Bag, Backpack,	Confid	Confidential 18		
Lastern Asia	Phone	& MP3 Bag, Duffel Bag	Cornia	ential	10	
Western Europe	Cool B	ag, Dry Bag, Backpack,	Confid	ential	1.5	
	Phone	& MP3 Bag, Duffel Bag	Connia	Cittai	1.0	
Central America	N/A		0		0	
Northern Europe	Cool B	ag, Dry Bag, Backpack,	Confid	Confidential 1		
	Phone	& MP3 Bag, Duffel Bag	Connia	Cittai	1	
Southern Europe	Cool B	ag, Dry Bag, Backpack,	Confid	ential	3.3	
	Phone	& MP3 Bag, Duffel Bag	Cornia	entia	0.0	
South Asia	N/A		0		0	
Domestic Market	Cool B	ag, Dry Bag, Backpack,	Confid	ential	19.2	
	Phone	& MP3 Bag, Duffel Bag	Connu	Confidential 19.2		
4.2 Main Clients						
Client Name)	Main Product(s)		Tot	al Revenue (%)	
Confidential		Confidential		Confidential		

Report No:	18079126_T	Report date:	01/Sep./2018	Assessed By	Scott Chen		
CONFIDENTIA		All Rights Res	served			Page No:	8 of 18



Section 5: Quality Assurance

Quality Ass	urance						
5.1.1 Qualit	y Management System C	ertification					
Certificati	on Certified By	Certificat	te No.	Business Scope	Validity Date		
N/A	N/A	N/A		N/A	N/A		
5.1.2 Produ	ct Certification						
Certificati	on Certified By	Certificat	te No.	Product Name & Model No.	Validity Date		
N/A	N/A	N/A		N/A	N/A		
5.2 Testing	Report						
Certificati	on Certified By	Certificat	te No.	Product Name & Model No.	Validity Date		
N/A	N/A	N/A		N/A	N/A		
5.3 Supplie	r Management		T				
Item	Content		Observations /Comments				
E 0 4	Does the company have a						
5.3.1	5.3.1 supplier assessment procedure?						
	Does the company have	an	🖂 Yes				
5.3.2	updated list of approved		🗌 No				
	suppliers?						
5.3.3	Has the company establ	ished and	Yes.	, with written standard procedure	S		
	implemented a standard		🛛 Yes	, with written procedure but lack of	of consistent		
	procedure for purchasing	g contract	standar	d			
	review and approval?		No				
			Yes, assessment reports are available for more than 3				
			years				
E 0 4	Does the company keep	its	Yes, assessment reports are available for the last 1-3				
5.3.4	supplier assessment rep	orts?	years				
			 Yes, assessment reports are available for the previous 12 months 				
			\square No				
			Yes, the purchasing document includes all the				
	Are the company's purch	-	information required				
5.3.5	documents sufficient to		Yes, however the purchasing document includes				
	product safety control ar		incomplete information				
customers' requirements?			No				
	la thora a procedure to a	anduct	Yes.	, with clear standard and written	inspection records		
5.3.6	Is there a procedure to c		Yes,	, with inspection records but no p	rocedures		
0.0.0	random product inspecti final packaging?	UNS AILEI	Yes,	, with procedures but no inspection	on records		
	inal packaying :		No, inspections are not necessary				

Report No:	18079126_T	Report date:	01/Sep./2018	Assessed By	Scott Chen		
CONFIDENTIAL All Rights Reserved				Page No:	9 of 18		



5.4 After Sa	5.4 After Sales Service								
Item	Content	Observations /Comments							
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	 Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No 							
5.4.2	Are there any clear procedures for handling customer complaints?	 Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No 							
5.4.3	Is there a closed-loop corrective action system in place?	⊠ Yes □ No							
5.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	 Yes, with procedures to trace raw materials Yes, main raw material can be traced No, only the production date can be traced No 							
5.4.5	Is there a product alert and recall procedure?	☐ Yes ⊠ No							

Report No: 1	18079126_T	Report date:	01/Sep./2018	Assessed By	Scott Chen		
CONFIDENTIAL		All Rights Res	served			Page No:	10 of 18



Section 6: R & D Capacity

R&D Capacity							
6.1 Current Situa	ition						
There is/are	0 R&D e	engineer(s) in	the cor	npany.			
Education Leve	Headcount			Wor	k Experience		Headcount
Doctorate 0				Over 3	80 Years	0	
Post-Graduate	0			21-30	Years	0	
Graduate	0			11-20	Years	0	
Junior College 0				6-10 Y	<i>éars</i>	0	
Technical School 0				2-5 Ye	ars	0	
High School	0			Less t	han 2 years	0	
Patent Situation							
Patent No.	The Name of the	ne Patent		Tł	ne Patent Type		Available Date
N/A N/A			Ν	I/A			N/A
Brand Situation							
Registration/ap plication No.	Brand Name	nd Name		oval to Use ods		Ref.	
N/A	N/A	N/A		N/A			4
The Average Tim	e For New Products L	aunched					
I	Product Category				Lead Tim	ne	
N/A			N/A				
The Shortest Tin	ne For A New Item Lau	inched					
	Product Category				Shortest Lead	d Time	9
N/A			N/A				
Does the compan	y provide ODM service	for others?	🗌 Ye 🖾 No				
Are there relevant design input/output, review, and verification documents available for the assessment company?				es D			
Based on inspection, are R & D employees equipped with adequate specialized equipment?				es D			
If yes, please list all key equipment used:							
Do R& D employees use any specific software for designing new products?				es D			
If yes, please list t	he main software used:		N/A				
Please list all certi R & D department	ifications and/or qualifications	ations of the	N/A				

Report No:	port No: 18079126_T Report date: 01/Sep./2018 Assessed By Scott Chen						
CONFIDENTIA	L	All Rights Re	served			Page No:	11 of 18



Has the company established standar procedures for new products?	d design	Yes, with clear with Clear with Clear with Clear with Clear without writter			
		No			
		Yes, with clear wi			
Have the designed products been inter-	ernal verified or	Yes, only part wri			
validated?		$\Box \text{ Yes, without writt} \\ \Box \text{ No}$	en records		
		_	products have been tested		
Have the designed products been tes	ted by a	-	designed products have been tested		
third-party inspection body?		⊠ No	3		
		Yes, all designed products have been confirmed			
Are the designed products confirmed	by the	Yes, part of desig	ned products have been confirmed		
customers?		according to client's	requirements		
		🛛 No			
		Yes, with written	job description		
Does the company has qualification re	equirements for	Yes, without written job description			
designers?			wo years design experience is		
		needed			
		No Ves, with written	rocordo		
Are the designers' qualifications recog	nized by the	Yes, without written records			
company?		\square No			
6.2 R&D Real Case Description					
Customer's Name		N/A			
Customer's Location		N/A			
Customer's Industry:		N/A			
Order's Requirement Description:		N/A			
6.3 Design Process					
Process 1	Pro	ocess 2	Process 3		
N/A		N/A	N/A		
Description: N/A	Descr	iption: N/A	Description: N/A		
6.4 Design Devices					
Device 1	D	evice 2	Device 3		
N/A		N/A N/A			

Report No:	18079126_T	Report date:	01/Sep./2018	Assessed By	Scott Chen		
CONFIDENTIAL		All Rights Res	served			Page No:	12 of 18



Section 7: Company Development / Expansion Plans

Company D	Company Development / Expansion Plans								
Item	Company Development Action	Timeframe							
1	The organization is going to attend Hongkong, USA, Germany and Japan exhibition	Year 2019							

CONFIDENTIAL All Rights Reserved Page No: 13 of 18	Report No:	18079126_T	Report date:	01/Sep./2018	Assessed By	Scott Chen		
					Page No:	13 of 18		



Section 8: Certification & Photos



Report No: 1807912	6_I Report date:	01/Sep./2018	Assessed By	Scott Chen		
CONFIDENTIAL	All Rights Re	All Rights Reserved				14 of 18



Section 9: Company and Product Samples



Report No:	18079126_T	Report date:	01/Sep./2018	Assessed By	Scott Chen		
CONFIDENTIAL		All Rights Res	served			Page No:	15 of 18



Alibaba.com Gold Plus Supplier Assessment Report



CONFIDENTIAL All Rights Reserved Page No:	16 of 18



Section 10: Competitive Advantages

10.1.1 Products Sold (Within12	Months)				
Products Name	Quantity		Revenue (USD)		
Cool Bag	Confidential		Confidential		
Dry Bag	Confidential		Confidential		
Backpack	Confidential		Confidential		
Phone & MP3 Bag	Confidential		Confidential		
Duffel Bag	Confidential		Confidential		
10.1.2 Suppliers Cooperated With the second se	ith (Within12 Months)				
No. of cooperation suppliers (tota)	1			
No. of suppliers (which cooperate	d over 2 times)	1			
No. of provinces which cooperation	n suppliers belong to	1 (Guangdor	ng)		
Would the company like to provide	e design solution	Yes			
service for integration project?		🖾 No			
If yes, these projects include		N/A			
Would the company like to provide	e a total solution for	Yes			
purchasing?		Part,Related Products			
		□ No			
If yes, please describe it		N/A			
10.1.3 Real Case Description:					
Customer Name		Confidential			
Customer Country		Confidential			
Customer Region		Confidential			
Products Category		Confidential			
Order Value (USD)		Confidential			
Order Processing Process		Confidential			
Customer's Feedback		Confidential			
10.2 Real Case for Lower MOC	& Lead Time				
Products Name	MOQ (Within 1	2 Months)	Lead Time		
Cool Bag	500 Pcs		30 Days		
Dry Bag	1,000 Pcs		30 Days		
Backpack 500 Pcs			30 Days		
Phone & MP3 Bag 5,000 Pcs			30 Days		
Duffel Bag	500 Pcs		30 Days		
10.3 Real Case for Large Cont					
Products Name	Order (Within 1	2 Months)	Lead Time		
Cool Bag	150,000 Pcs		1 Year		



10.4 Overseas After Sales Service Capacity(N/A)							
10.4.1 Do you have an overseas							
onsite service center?	🖾 No						
10.4.2 If yes, what onsite		Location	Evidence- provided	Solf description			
after-sales services are included		Location	Evidence-provided	Self-description			
Equipment -installation,		N/A	N/A	N/A			
maintenance and other services	🖾 No						
Technical advice Image: Second state N/A Image: No No		N/A	N/A	N/A			
Personnel training	☐ Yes⊠ No	N/A	N/A	N/A			
Other	N/A	N/A	N/A				
10.4.3 Average response time	L						
10.5 After-sales service capacity							
10.5.1 The Average Guarantee Time							
Product Category		Guarantee Time	1				
Cool Bag	1 Year						
Dry Bag	1 Year						
Backpack	1 Year						
Phone & MP3 Bag	1 Year	1 Year					
Duffel Bag	1 Year	1 Year					
10.5.2 The Longest Guarantee Time							
Product Category		Guarantee Time	!				
Cool Bag	1 Year						
10.5.3 Does the company accept sm	⊠ Yes □ No						

-- End of Report --

Report No: 18079126_T	Report date: 01/Sep./2018	Assessed By	Scott Chen		
CONFIDENTIAL	All Rights Reserved			Page No:	18 of 18